

# TGP INVESTMENTS



## Overview

TGP Capital Partners is a Kansas City based private equity firm that makes both control and minority equity investments in well-managed, profitable, and growing companies in basic industries including the manufacturing, distribution, business services sectors. We seek opportunities to partner with proven managers in support of their strategic growth plans. Specifically, we provide equity capital for:

- **Growth strategies** – either acquisitions or internal initiatives
- **Recapitalizations** of the existing capital structure
- **Full or partial liquidity** for existing shareholders
- **Management buyouts**

## Investment criteria

TGP seeks opportunities to sponsor proven leaders in their respective industries. Additional parameters include the following:

- **Company size:** Revenues between \$10mm and \$100mm; EBITDA in excess of \$2mm
- **Industry:** Preference for Manufacturing and Business Services sectors; addressable markets of at least \$300mm. Will not consider financial institutions, real estate, retail, or start-ups
- **Geography:** No restriction – focus on greater Midwestern U.S.
- **Control:** Majority control or minority investment structures
- **Investment size:** Target investment opportunities of \$3 to \$15 million

## What differentiates us

- **Experience and Reputation:** TGP's partners have been collectively involved in private equity investing for more than three decades. Current and former portfolio company executives are our best references.
- **Flexibility:** We make minority or majority equity investments and are open to creative transaction structures, all with the sole "win-win" focus of *creating wealth for shareholders and management*.
- **Unique Capital Solution:** We are *the* capital alternative (i) when debt financing is not appropriate; (ii) the ownership is not ready to sell out; and (iii) management can benefit from additional strategic insights and relationships.
- **Aligned Financial Incentives:** TGP invests alongside of management in the same class of equity security. Our standard Management Incentive Plan allows management the opportunity to earn an additional 20% of the company's equity value upon the sale of the company.
- We bring a decidedly **Midwestern approach** to investing and partnering with shareholders and management.

# CURRENT TGP PORTFOLIO



[www.apscopower.com](http://www.apscopower.com)

## Air Power Systems Co., LLC

- Manufacturer of pneumatic and hydraulic valves, cylinders, actuators and control systems used in the heavy duty truck equipment markets.
- Majority Control Equity Investment

## DSI Dynamic

- Supplier of Eddy Current variable speed drives, brakes, and controls with motion control applications in end-markets that include water and wastewater, chemical and material processing, and other industrial sectors.
- Majority Control Equity Investment

## Mid-American Precision Products, LLC

- Manufacturer of highly-engineered precision machined components for the aerospace and defense markets.
- Majority Control Equity Investment

## DaVinci Roofscapes, LLC

- Manufacturer of plastic synthetic roofing shingles for residential housing and commercial structures.
- Growth Capital Investment

## Ascend Media, LLC

- Producer of custom media products for tradeshow/conferences and other diverse applications.
- Majority Control Equity Investment



[www.dynamatic.com](http://www.dynamatic.com)



[www.midampp.com](http://www.midampp.com)



[www.DaVinciRoofscapes.com](http://www.DaVinciRoofscapes.com)



[www.ascendmedia.com](http://www.ascendmedia.com)

Visit our website at:  
[www.tgpinvestments.com](http://www.tgpinvestments.com)

For more information or to discuss investment opportunities, please contact us:

**Eric Graham**  
Managing Director  
[Graham@tgpinvestments.com](mailto:Graham@tgpinvestments.com)  
816-994-8602

**Shane Parr**  
Managing Director  
[Parr@tgpinvestments.com](mailto:Parr@tgpinvestments.com)  
816-994-8603

## SELECTED PRIOR INVESTMENTS



### Tru-Flex Metal Hose Corp.

Manufacturer of metal bellows and flexible interlock hose used in exhaust systems for heavy-duty truck and other industry applications.

[www.tru-flex.com](http://www.tru-flex.com)



### Bear Creek Foods, LLC

Manufacturer of branded dry seasonings, and food bases sold to retail and institutional food markets

[www.bearcreekcountrykitchens.com](http://www.bearcreekcountrykitchens.com)

### SNI COMPANIES®

#### SNI Companies, Inc.

Staffing services specializing in administrative, finance, accounting, banking, technology and legal professions

[www.snicompanies.com](http://www.snicompanies.com)

CST INDUSTRIES, INC.

### CST Industries, Inc.

Manufacturer of steel storage tanks for municipal industrial, agricultural, and other dry and liquid storage markets

[www.cstindustries.com](http://www.cstindustries.com)



### MAC Equipment, Inc.

Manufacturer of material handling (pneumatic conveying) and industrial air filtration equipment for process-based manufacturing environments

[www.macprocessinc.com](http://www.macprocessinc.com)



### Jami, Inc.

Manufacturer of furniture products marketed for the office and institutional end markets

[www.izzyplus.com](http://www.izzyplus.com)

## TGP INVESTMENTS

4900 Main Street, Suite 900, Kansas City, MO 64112